

Table 46
Home Health - Excess Revenue over Expense (EROE)
FY 1999 - 2001 (Dollars in Thousands)

County Facilities	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Barbour County Home Health Agency	1,180	397	848	1,152	428	567	28	(31)	281	33%
Boone County Home Health Agency	186	92	closed	312	127	closed	(126)	(35)	closed	
Cabell-Huntington Health	228	45	closed	508	63	closed	(280)	(18)	closed	
Clay County Health Department	1,325	closed		1,522	closed		(197)	closed	closed	
Doddridge County Home Health Agency	215	169	223	250	201	203	(35)	(32)	20	9%
Greenbrier County Home Health Agency	357	closed		745	closed		(388)	closed	closed	
Grafton-Taylor County Health Department	1,050	698	1,079	1,016	721	732	34	(23)	347	32%
Harrison-Clarksburg Home Health Agency	1,476	1,140	1,152	1,522	1,258	1,196	(46)	(118)	(44)	-4%
Jackson County Home Health Service	370	NR	593	539	NR	480	(169)	NR	114	19%
Kanawha-Charleston Health	823	1,104	1,081	1,390	1,306	1,340	(568)	(202)	(260)	-24%
Marion County Health	1,166	552	448	1,194	513	556	(28)	39	(107)	-24%
Monongalia County Home Care Services	607	1,444	1,144	1,078	1,255	1,165	(470)	188	(21)	-2%
Nicholas-Webster Home Health Services	1,071	936	868	1,173	911	886	(102)	25	(17)	-2%
Wayne County Home Health Agency	219	282	321	352	414	469	(132)	(132)	(148)	-46%
Wetzel-Tyler Home Health Agency	548	273	597	566	283	530	(18)	(9)	67	11%
Subtotal County Facilities	10,821	7,131	8,354	13,319	7,479	8,123	(2,499)	(348)	230	3%

Non-Profit Facilities	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Lincoln County Opportunity Company	203	165	174	236	232	200	(33)	(67)	(25)	-15%
Medi-Home Health Agency, Inc.	1,009	963	1,024	1,019	1,027	1,195	(10)	(64)	(171)	-17%
MVA Home Health Services	679	864	535	821	958	435	(142)	(94)	100	19%
Ohio Valley Home Health Services, Inc.	159	NR	207	201	NR	227	(41)	NR	(21)	-10%
Panhandle Home Health, Inc.	1,803	2,108	2,116	1,868	1,884	1,846	(66)	224	270	13%
Pendleton Home Health Services	100	147	189	123	133	135	(23)	14	54	29%
Pro Careers	24	16	closed	143	89	closed	(119)	(73)	closed	
Visiting Nurse Association	1,392	closed		1,501	closed		(109)	closed	closed	
We Care Home Health	220	235	294	350	306	261	(130)	(71)	34	11%
Subtotal Non-Profit Facilities	5,588	4,498	4,539	6,262	4,629	4,299	(674)	(131)	240	5%

Proprietary Hospital-Based Facilities	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Hampshire Memorial Hospital, Inc. Home Health	422	509	504	632	666	694	(210)	(157)	(191)	-38%
Potomac Valley Hospital Home Health	433	450	485	300	673	641	133	(223)	(156)	-32%
Servcare Inc. (Intricare)	2,483	1,903	closed	4,814	2,104	closed	(2,331)	(201)	closed	
Subtotal Proprietary Hospital-Based	3,338	2,862	989	5,746	3,444	1,335	(2,408)	(581)	(346)	-35%

Non-Profit Hospital-Based	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Aracoma Home Health Agency	1,233	832	544	1,270	870	630	(37)	(38)	(86)	-16%
Beckley ARH Home Health	3,337	1,865	1,888	4,735	3,237	1,944	(1,397)	(1,372)	(56)	-3%
Bluefield Regional Medical Center Home Health	630	1,073	319	1,033	689	884	(404)	384	(565)	-177%
Boone Memorial Hospital Home Care Services	315	104	94	419	248	301	(104)	(144)	(206)	-219%
Braxton Co. Memorial Hospital Therapeutic Levels of Care, Inc.	361	394	456	532	471	565	(171)	(77)	(109)	-24%
Cabell Huntington Hospital Home Health	2,315	1,381	895	2,466	2,229	2,187	(151)	(848)	(1,292)	-144%
Davis HomeCare	982	1,051	1,161	2,227	2,392	1,593	(1,245)	(1,341)	(432)	-37%
East Ohio HomeCare	304	331	402	239	286	239	65	45	163	41%
Fairmont General Hospital Home Health	436	503	782	334	339	740	102	164	42	5%
Grant Memorial Hospital Home Health Services	437	303	332	571	556	523	(135)	(253)	(191)	-58%
Home Nursing Service & Hospice	NR	129	195	NR	160	242	NR	(31)	(47)	-24%
Housecalls of Camden Clark Memorial Hospital	1,713	1,832	1,523	2,951	2,813	1,519	(1,238)	(981)	3	0%
Jackson General Hospital Home Health	171	closed		297	closed		(126)	closed	closed	
Jefferson Memorial Home Care	673	318	343	751	947	1,147	(78)	(630)	(804)	-234%
King's Daughters Medical Center Home Health	4,196	4,157	4,213	3,504	3,175	3,303	692	982	910	22%
Man ARH Home Health	1,253	closed		2,455	closed		(1,201)	closed	closed	
Memorial Hospital Home Health Agency (MD)	323	368	339	325	322	261	(2)	45	78	23%

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Non-Profit Hospital-Based	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Memorial Hospital Home Health (KY)	319	1,827	4,829	321	1,383	3,577	(2)	445	1,253	26%
Montgomery General Hospital Home Care Services	282	216	165	383	366	275	(101)	(150)	(110)	-66%
Morgan County War Memorial Home Health	520	408	401	657	361	682	(137)	47	(281)	-70%
Pleasant Valley Hospital	464	611	907	1,512	692	630	(1,048)	(81)	277	31%
Pocahontas Memorial Hospital Home Health Services	474	450	294	604	539	349	(131)	(88)	(54)	-18%
Preston Memorial Home Health	545	530	728	397	380	341	148	150	387	53%
Princeton Community Hospital Home Health	1,532	1,019	1,345	2,409	1,708	984	(877)	(689)	361	27%
Reynolds Home Care	899	834	1,003	711	715	1,117	187	119	(115)	-11%
Sistersville Home Health Services	355	191	160	455	209	142	(99)	(18)	18	11%
Southwestern Home Care	11	6	10	9	4	6	2	2	4	37%
St. Joseph's Hospital Home Health (Buckhannon)	1,109	793	615	1,262	1,076	972	(153)	(282)	(357)	-58%
St. Mary's Hospital Home Health	1,191	1,339	1,415	1,924	1,683	3,059	(734)	(344)	(1,644)	-116%
Stonewall Jackson Home Care	463	279	347	500	433	512	(37)	(154)	(165)	-48%
Thomas Memorial Hospital Home Health Services	1,469	1,030	1,110	2,207	1,894	1,960	(738)	(864)	(849)	-76%
United Hospital Center	593	895	1,241	1,044	1,759	2,082	(450)	(864)	(841)	-68%
VNA of Medical Park a Department of Wheeling Hospital Inc.	1,157	1,448	1,844	1,642	1,344	1,115	(486)	104	729	40%
Webster County Memorial Hospital	193	238	NR	373	301	NR	(179)	(63)	NR	
Weirton Medical Center Home Health	799	1,026	1,115	891	852	662	(92)	174	453	41%
Wetzel County Homecare	341	272	720	508	489	568	(166)	(217)	152	21%
Williamson ARH (KY)	159	NR	closed	183	NR	closed	(23)	NR	closed	
West Virginia Home Health Services -Highland Hospital	NR	4,277	5,744	NR	5,735	7,315	NR	(1,458)	(1,572)	-27%
Non-Profit Hospital-Based	31,555	32,334	37,482	42,101	40,659	42,428	(10,547)	(8,325)	(4,946)	-13%

Proprietary Facilities	Total Revenue			Total Expenses			EROE			Total Margin
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
Alternative Home Health, Inc.	244	698	109	243	693	106	1	5	3	3%
Care Partners, Inc.	1,009	NR	3,209	1,435	NR	3,405	(425)	NR	(196)	
Carriage Inn	NR	67	13	NR	41	9	NR	27	5	37%
Elite Health Care Inc.	NR	NR	1,192	NR	NR	1,129	NR	NR	64	
Gentiva - Charleston	3,723	5,064	3,372	3,092	2,969	2,566	631	2,095	806	24%
Gentiva - Parkersburg	1,636	510	350	1,368	467	425	268	43	(76)	-22%
HCS Nursing	NR	292	398	NR	270	346	NR	23	52	13%
Home Care Plus	3,017	3,901	4,729	3,060	3,728	4,225	(43)	173	504	11%
Homecall	687	806	530	685	681	630	1	125	(101)	-19%
All Points Home Care	131	NR	closed	154	NR	closed	(24)	NR	closed	
Extend-a-Care	981	NR	closed	833	NR	closed	147	NR	closed	
Integricare of West Virginia	275	3,657	3,259	280	3,551	3,180	(5)	107	79	2%
Integricare, Inc. - Parkersburg	NR	NR	248	NR	NR	305	NR	NR	(57)	-23%
Interim HealthCare of Pittsburg, Inc.	26	NR	23	23	NR	20	3	NR	3	14%
Interim HealthCare of the Upper Ohio Valley	766	NR	922	784	NR	1,153	(18)	NR	(231)	-25%
Kanawha Home Health, Inc.	131	1,134	1,035	194	1,141	1,024	(63)	(8)	11	1%
Medshares, Inc.	NR	NR	440	NR	NR	661	NR	NR	(220)	-50%
Mountaineer Home Nursing, Inc.	1,486	NR	1,498	1,688	NR	1,522	(202)	NR	(25)	-2%
Nursing Care Home Health, Inc.	NR	NR	NR	NR	NR	NR	NR	NR	NR	
PRO Nursing & Health Services, Inc.	588	NR	468	604	NR	501	(16)	NR	(33)	-7%
Real Care, Inc.	217	NR	NR	233	NR	NR	(16)	NR	NR	
Soleus Healthcare Services of the Northern Panhandle	NR	NR	1,063	NR	NR	987	NR	NR	76	7%
Special Touch Nursing Services, Inc.	85	1,105	118	74	950	103	11	155	15	13%
Tender Loving Care Home Health Services	2,432	3,143	3,141	2,870	3,206	3,514	(438)	(63)	(373)	-12%
Subtotal Proprietary	17,434	20,378	26,117	17,620	17,696	25,810	(186)	2,681	306	1%

Type	Total Revenue			Total Expenses			EROE			
	1999	2000	2001	1999	2000	2001	1999	2000	2001	
County	10,821	7,131	8,354	13,319	7,479	8,123	(2,499)	(348)	230	
Margins							-23%	-5%	3%	
Non-Profit Facilities	5,588	4,498	4,539	6,262	4,629	4,299	(674)	(131)	240	
Margins							-12%	-3%	5%	
Proprietary Hospital Based	3,338	2,862	989	5,746	3,444	1,335	(2,408)	(581)	(346)	
Margins							-72%	-20%	-35%	
Non-Profit Hospital Based	31,553	32,332	37,480	42,099	40,657	42,426	(10,547)	(8,325)	(4,946)	
Margins							-33%	-26%	-13%	
Proprietary Facilities	17,434	20,378	26,117	17,620	17,696	25,810	(186)	2,681	306	
Margins							-1%	13%	1%	
Total	68,734	67,202	77,479	85,047	73,906	81,994	(16,313)	(6,704)	(4,515)	
Margins							-24%	-10%	-6%	